

PRICING & FEE PHILOSOPHY

Off Duty Management (ODM) offers robust scheduling and personnel management software along with administrative services. Our solutions support governmental entities in planning, scheduling, staffing, executing, and reporting on a wide range of labor scheduling requirements. These include off-duty and secondary employment, large-scale events, education, public works, public safety, and grant tracking.

The OfficerTRAK® platform ensures operational efficiency and transparency by optimizing resource allocation, facilitating communication, managing billing processes, and generating comprehensive reports. This enhances compliance, accountability, and transparency across all operations.

Introduction

Nine years ago, ODM was created to offer municipalities and agencies a no-cost solution to reduce or eliminate the risks, liabilities, and costs associated with their off-duty programs. We provide agencies with increased control, visibility, and accountability while offering unmatched support and protection. ODM allows taxpayer dollars and law enforcement budgets to be focused on policing efforts rather than secondary employment.

Our Mission

Off Duty Management (ODM) integrates people, processes, and technology to cater to all off-duty employment needs of agencies, officers, and off-duty employers/vendors. Our service model is designed for cost-effectiveness and efficiency, ensuring no financial burden on agencies and officers. Instead, off-duty employers/vendors are charged a nominal administrative fee, typically less than a restaurant tip. This fee grants them valuable benefits, such as schedule and fee management, invoicing services, flexible billing options, and access to an online payment portal for convenience.

Moreover, they receive access to an efficient cloud-based system offering superior tracking and reporting capabilities for all jobs. Additionally, comprehensive liability and workers' compensation insurance coverage is included, alleviating the need for employers to purchase or demonstrate proof of insurance.

Key Features of Our Pricing and Fee Philosophy

1. No Costs to Municipalities or Officers:

- There are never any costs, fees, or charges to the municipality, or its employees.

2. Costs and Fees Paid by Off-Duty Employers:

- The off-duty employer remits payment to ODM for the officer's compensation, any municipal fees, and ODM's administrative charge. These fees are collected via our online portal or, when needed, by check.
- Depending on the event type, payment history, and status, off-duty employers may be required to pre-pay. ODM disburses payment directly to officers via a 1099 form or processes payroll according to the municipality's regular pay cycles.

3. Variable Administrative Fee:

- ODM's administrative fee percentage is based on the agency's employee pay rates, scheduling needs, and risk factors, which vary widely across agencies and states. We guarantee that our administrative fee charged to off-duty employers/vendors will not exceed 15% for any municipality. When agencies handle employee payments internally and no workers' compensation coverage is required, the rate will be reduced by ~5%. (These fees will all be determined as a result of officer pay rates.)
- The administrative fee charged by ODM is influenced significantly by who handles the officer's payment—whether it's paid directly by ODM to the municipality or directly to the officer. This directive has a substantial impact on insurance costs and may result in a reduction of ODM's administrative fee percentage.

4. Customizable Services:

- Our services are entirely customizable to fit the specific needs and requirements of each agency.
- Should agencies have new or unique methods they wish to deploy, ODM will find a way to accommodate these needs.

Comprehensive Service Customization

ODM's services are customizable to fit agency needs and requirements. We recommend our comprehensive approach because it saves the most money, time, and resources and greatly reduces, if not eliminates, most of the risk and liability associated with off-duty employment. This option also provides employees with a high level liability and statutory workers' compensation coverage.

Service Customization Examples

- **Fully Comprehensive, No-Cost Solution with Direct Pay to Officers:** This solution provides agencies with our whole suite of services, software, and insurance at no cost to them or their employees.
- **Scheduling, Fee Management, Billing, and Payment Collection:** Officers are paid directly by the municipality, resulting in a reduced administrative fee charged to off-duty employers/vendor. No workers' compensation coverage is provided.
- **Software Only Solution:** The agency purchases the software and manages all internal costs to run and administer their off-duty program. This option excludes our administrative, logistic, and payroll services but includes free application support and updates.

Examples of Administrative Fee Methodology

Example 1: Comprehensive Services (Workers' Comp Coverage Included)

- Officer Hourly Pay Rate: \$60.00
- Municipality Fees: If any
- ODM Admin Fee (12%): \$7.20
- Total Hourly Charge to Off-Duty Employer: \$67.20

Example 2: Direct Pay to Municipality (No Workers' Compensation)

- Officer Hourly Pay Rate: \$60.00
- Municipality Fees: If any
- ODM Admin Fee (10%): \$6.00
- Total Hourly Charge to Off-Duty Employer: \$66.00

Conclusion

ODM is committed to delivering a comprehensive, no-cost solution that provides agencies and municipalities with tools and support needed to manage off-duty jobs efficiently and effectively. Our customizable services, coupled with our industry-leading technology and comprehensive insurance coverage, make ODM the preferred choice.

PRICING METHODOLOGY

Off Duty Management (ODM) is the leader in assisting officers, agencies, and municipalities with the management of their off-duty jobs.



ODM was created nine years ago to offer municipalities and agencies a no-cost solution to reduce risk, liability, and costs associated with their off-duty programs.



ODM allows taxpayer dollars and law enforcement budgets to be focused on policing efforts and not secondary employment.

Why is this Important in the Pricing and Fee Schedule Methodology?



NEVER ANY COSTS, FEES, OR CHARGES TO THE

MUNICIPALITY



The off-duty employer pays ODM for the officer's pay and any additional fees required by the municipality, along with ODM's admin fee.

AGENCY



ODM will collect the fees from the off-duty employer either through our online portal or by check if needed.

LAW ENFORCEMENT



Occasionally the off-duty employer is required to pre-pay based on the type of event or their payment history/status. ODM retains its administrative fee upon collection of payment for the invoice.

OFFICER



ODM either pays officers directly as a 1099 employee or submits payroll files and the appropriate funds to the municipality to pay officers during their normal pay cycles.

Off Duty Management's Administrative Fee Methodology Overview

Never any fee or cost to the Municipality, Agency, or Officer

A Small Admin Fee is Charged to the Off-Duty Employer

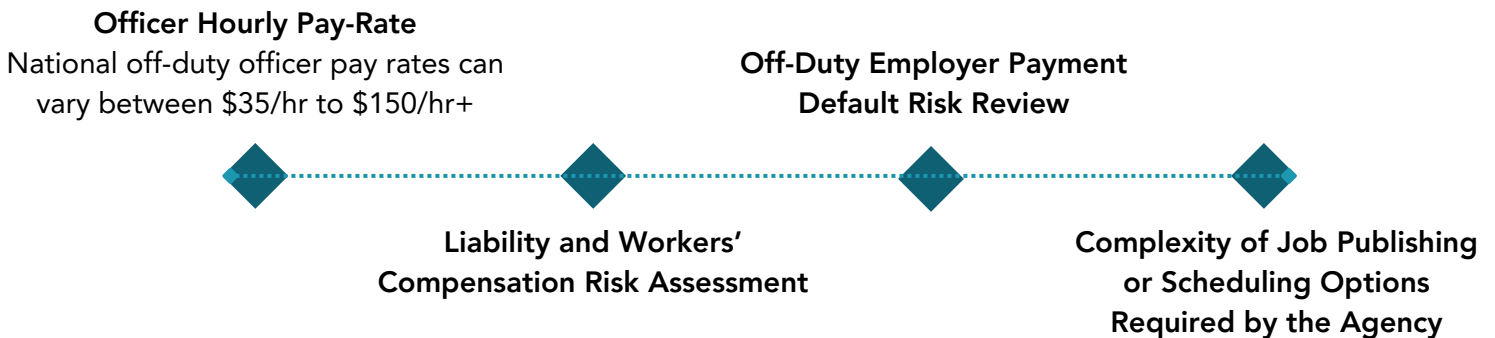
15%

The ODM administrative fee to the off-duty employer will never be higher than 15% of the agency's officer hourly rate plus any municipal fees. [Total Invoice]



Our services are customizable to fit the agency needs and requirements.

Key Municipal & Agency Factors Driving ODM's Admin Fee Percentage



Off Duty Management's Administrative Fee Methodology Examples

Example 1 - Direct Pay to Officers (Workers' Comp Included)

	Pay Rate Example
	Officer Rate Per Hour: \$60.00
	ODM Administration Fee - Ex. 12%: \$7.20
	<u>Total Billed to the Vendor</u>
	\$67.20

Example 2 - Direct Pay to Municipality

	Pay Rate Example
	Officer Rate Per Hour: \$60.00
	ODM Administration Fee - Ex. 10%: \$6.00
	<u>Total Billed to the Vendor</u>
	\$66.00